## Business Budget Template \_

ANNUAL BUDGET EXPENSES						
ITEM	MONTHLY	ANNUALLY (BUDGET)	ANNUALLY (ACTUAL)			
COMPANY GENERAL & ADMINISTRATIVE						
Business Development						
Recruitment						
Team/Employee Development						
Continuing Education						
Rent						
Mobile/Internet						
Office Supplies						
Postage & Delivery						
Office Equiptment						
Subscriptions						
CRM						
Workers Comp Insurance						



INDUSTRY-SPECIFIC FEES						
Licensing						
Certifications						
State Fees						
Auto Insurance						
Gas						
Parking Fees						
Auto Maintenance/Wash						
Auto Tabs/Registration						
MARKETING						
*See Detailed Marketing Budget						
PAYROLL						
Independent Contractors						
Payroll						
Payroll Taxes						
Retirement Expenses/Match						
Mileage Reimbursement						



PROFESSIONAL SERVICES					
Accounting					
Legal Fees					
Bank Service Charges					
TRAVEL EXPENSES					
Travel Expenses					
Conference Expenses					
OTHER					
Charitable Donations					
TOTAL	.: (BUDGET)				
	.: (ACTUAL)				
TOTAL INCOME (Projected)					
NET INCOME (Total Income - Total Expenses)					
ESTIMATED TAXES (30% of Ne					
<b>PROFIT</b> (Net Income - Estimated Taxes)					





## QUESTIONS TO CONSIDER WHEN GETTING STARTED:

• How much do you need to save from every check to cover tax requirements?

How much will it take to surve? Thrive?

• Based on necesary expenses and desired income, how much volume would you need to meet that amount of revenue?

- Research typical expenses in your industry for:
  - Marketing
  - Operations
  - Payroll
- Is this budget something feasible to stick to?

• Set deadlines for yourself for re-evaluating the budget (6 months) and for when you need to be making a profit.

## NOTES:

